Family Fact Sheet

Important Dates

We will have a Unit Popcorn Kick-off
Date: _____ Time: _____ Location: ________________________

Our sale will begin on: ________ and end on ________
Money turn in date is: ________

Popcorn pickup date: ________ Location: ___________________

Goals

The following popcorn goal will allow your Scout to enjoy a Scouting year with exciting Scouting programs
Our unit’s Popcorn goal is: $________
Each family’s Scout goal is: $________

We plan to use part of the popcorn money raised for the following:

1. _______________________________________________________
2. _______________________________________________________
3. _______________________________________________________

Key Contacts

Name: ____________________ Phone: _______________ E-mail: ________________
Name: ____________________ Phone: _______________ E-mail: ________________

Additional Information

__________________________________________________________________
__________________________________________________________________
__________________________________________________________________
Scout Tips

TIPS ON SELLING POPCORN:
  o Wear your uniform.
  o Walk on sidewalks and driveways, not lawns or flowers.
  o **Stay outside the house**, even if you are invited in. It is a Scout rule.
  o Bring your order form and 2 pens.
  o Smile.
  o Tell your name and Scout unit.
  o Be courteous and polite.
  o Tell what the money will be used for – camp, trip, new tents, etc.
  o Know what kinds of popcorn you are selling.
  o Know when you will deliver the popcorn.
  o Say “thank you,” even if the person does not buy anything.
  o Be aware that usually 3 out of 5 people buy popcorn. The more people you ask, the more customers you will have.
  o If a customer says, “No. We don’t eat popcorn,” suggest a donation to send popcorn to our troops overseas.

TIPS ON STAYING SAFE:
  o Wear a face covering
  o Have an adult come with you or sell in pairs.
  o Avoid selling after dark unless there is an adult with you.
  o Sell in pairs.
  o Walk on sidewalks, not streets.

TIPS ON DELIVERING POPCORN:
  o Tape a “Thank You/ OrderPopcorn.com” card to each order.
  o Wear your uniform.
  o Have your order form and money envelope with you.
  o Collect the customer’s money and then give popcorn to your customers. If the customer has no money, say you will come back another day to deliver the popcorn.
  o Know that a check should be made payable to your unit.
  o **Stay outside the house**, even if you are invited in. It is a Scout rule.
  o Put money and checks in your money envelope.
  o Say “thank you.”
  o Avoid carrying large amounts of cash.
  o Save your order form so you can go to the same people next year.

You are selling Scouting!